**CURRICULUM VITAE**

**Anilkumar**

**Mob: 9742988465**

**Anilbiradar4909@gmail.com**

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Objective:**

A position as a Sales Manager in an expanding organization where I can

Maximize the use of my Communication and Management Skills to deal

with a mixture of clients and where I will be continually challenged and

Tested.

**Education:**

* **Bachelor of commerce** – S.C.S College, Omerga, Maharastra

**Skill Sets:**

* Office Automation tools : M.S. Office (Word, Excel, Power Point)

**Summary of Skills and Experience:**

A Graduate with 4 years of experience in the areas of Sales and Marketing

Operations. Currently working as Sales officer in yes Bank

Ltd. Malleshwaram Branch in Bangalore. An excellent planner with proven

Abilities in accelerating growth and generating new business. Strong Analytical/organizational skills combined with skills to plan and implement

Novel Ideas.

**Sales officer – yes Bank- july-13 to till date in**

**Malleshwaram Branch- Bangalore**

Role: Handled CASA and EOP. Selling Cross Products like Life Insurance, GOLD, Mutual funds,credit card.

Conducted sales promotional events such as Sales campaign and Mela's for Brand awareness and to achieve pre-set targets

**ASM – Kotak Mahindra Bank- jan-13 to may -13 in**

**Kammanahalli Branch- Bangalore**

Role: Handled CASA. Selling Cross Products like Life Insurance, GOLD, Mutual funds

**Relationship officer - IndusInd Bank- May-11 to jan -13**

**Sadashivnagar Branch- Bangalore**

Role: Handled CASA. Selling Cross Products like Life Insurance, GOLD, Mutual funds

Conducted sales promotional events such as Sales campaign and Mela's for Brand awareness and to achieve pre-set targets

**Recipient of Awards**

Awarded for generating highest EOP on march 2013 in south1 (YES BANK LTD)

Awarded for generating highest revenue in Life Insurance from South Karnataka2 (IndusInd Bank).

**Area of Expertise**

* Customer Satisfaction: Ensured maximum Customer Satisfaction by providing pre/post assistance, thereby achieving delivery and quality norms.
* Brand Building and Business Development: Implemented Sales promotional activities as a part of Brand Building and market development effort.

**Personal Skills**

* Readily transcend educational/cultural and language barriers**.**
* Good communication skills, Proactive learner, Team player**.**

**Hobbies**

Listening Music

Travelling

Playing Cricket

Cooking

**Personal Details:**

Name : Anil kumar

Sex : Male

Father's Name : Bhavrao

Address:#363/64 Vijayanagara,

Bank circle, behind petrol bunk,

Bashettehalli Doddaballapur

Bangalore-561203

Phone No : 9742988465

Date of Birth : 02-07-1985

Marital status : Married

Nationality : Indian

Languages Known  : English,Hindi,Kannada,Marathi

Email ID : anilbiradar4909@gmail.com

**Declaration:**

I hereby declare that the above-mentioned information is correct up to my

knowledge and I bear the resposibility for the correctness of the above

mentioned particular.

**Place:** **Bangalore**   **Anilkumar**